

# Palos Heights

https://www.regionalhousingsolutions.org/municipality/palos-heights

# Submarkets (What is a submarket?)

# **56% of Palos Heights is in Submarket 8.**

Suburban 1980-99 housing stock, high/middle income, suburban, aging

### **25%** of Palos Heights is in Submarket 5.

Suburban 1960-79 housing stock, moderate but declining incomes, lower cost stock

### **19% of Palos Heights is in Submarket 6.**

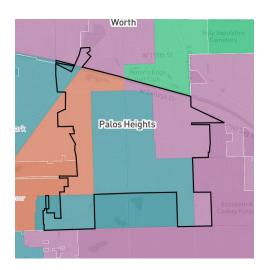
High cost suburban housing stock, low density, high income, aging

Areas with a similar combination of these submarkets:

Bloomingdale Johnsburg Carol Stream Lakemoor **Country Club** Matteson Hills McHenry Crete Mundelein Crystal Lake North Aurora Darien Park City Elgin Roselle **Glendale Heights** Round Lake Hainesville Beach **Hoffman Estates** 

Round Lake Heights Schaumburg Streamwood Tinley Park Wauconda Waukegan West Chicago Willow Springs Winthrop Harbor Zion

Want to find housing data for your community? Download U.S. Census housing data and use the Homes for a Changing Region data guide to analyze it.



# **Issues + strategies**

Most communities have multiple submarkets within their boundaries. The issues facing each submarket as well as

strategies tailored to address them are outlined below.

	Submarkets with primary focus		
Issue	5	6	8
Accessibility and visitability			⊘

# Submarket 8

Improving accessibility and visitability can prepare communities for a growing senior population. A growing senior population raises concerns about whether submarket 8 communities are prepared as accessible and visitable places to live. As new housing is built or current housing is rehabilitated, attention should be given to make sure that housing will address the present and future needs of this population. Some submarket 8 neighborhoods were built without important pedestrian infrastructure, like sidewalks and crosswalks. Figuring out how to retrofit such infrastructure into existing neighborhoods would also improve accessibility, as well as position communities to remain attractive as market preferences change.

### Strategies

#### Age-friendly neighborhoods

Communities should create local amenities that will appeal to people of all ages, from young families to seniors.

<u>Communities should create local amenities that will appeal to people of all ages, from young families to</u> <u>seniors</u>. A community can best meet its social and economic demands by having a healthy balance of people from all age groups. Nevertheless, municipalities need to plan for amenities that can attract and retain residents. Neighborhood parks, public spaces and community art spaces such as <u>Karcher</u> Artspace Lofts in Waukegan and those created by <u>Batavia</u>, are only a few of the central elements of an age-friendly community. For seniors that want to live independently in the community, having access to services is vital. Municipalities should think about the development of senior housing/services complexes strategically, and ideally should locate them near transit stations and commercial areas. Such developments can be helped by specific transit oriented development ordinances like Chicago's, which allow increased residential density and reduced parking requirements. <u>Sunset Woods</u> in Highland Park and Thomas Place in Glenview are great examples of developments that came to fruition because of strong collaboration between developers and municipalities. The Northwest Suburban Housing Collaborative's Handyman Program is an innovative senior service program that connects seniors to low-cost maintenance services and helps them to live independently in their homes. Read more about age-friendly policies.

#### Value of housing planning

Municipalities should invest in long-term planning to identify policies and tools that prepare its housing stock for the future.

<u>Municipalities should invest in long-term planning to identify policies and tools that prepare its housing</u> <u>stock for the future</u>. Via planning tools like the Homes for a Changing Region Toolkit, municipalities can better understand current and future housing needs in their communities and develop strategies to move toward a more "balanced" housing stock. Around the region, communities have been drawing on the principles of accessibility and sustainability to create healthier and safer housing. Plainfield's experience in housing development is instructive as well as its <u>density bonus program</u>, which provides an increase in residential density above a base level if a given development meets one or more of 15

	Submarkets with primary		
issue	5	6	8
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# Submarket 5

<u>Communities will need to develop creative strategies to attract additional investment and development.</u> Incentivizing infill can be difficult in mostly built-out areas. Many financial institutions do not provide mortgage products for homes at lower price points, limiting the ability to attract new families into some neighborhoods. Rehab may be needed in some areas, but homeowners may not be able to tap into equity loans because of poor market conditions. High property tax rates in some communities prohibit investment and limit affordability.

# Strategies

# Approach to rehabilitation

Municipal rehab programs can help certain residents address issues of deferred property maintenance.

<u>Municipal rehab programs can help certain residents address issues of deferred property maintenance.</u> Municipalities in Cluster 5 may consider developing rehab grant or loan programs for certain incomequalified homeowners. Many municipalities around the region have developed these programs, some with the support of federal Community Development Block Grant (CDBG) funding (Oak Park, Evanston) and others through their own municipal sources (East Dundee). Neighborhood Lending Services, Inc. (NLS) offers fixed rate home improvement loans in certain areas of the region. Municipalities in these areas should assist NHS with marketing to residents. Municipalities may also want to consider partnering with local banks to explore the development of a rehab financing product for their residents. Read more about the many different models of rehabilitation programs in the region.

# Land banking

Land banks can be used as a strategic tool to acquire problem vacant properties and convert them into assets.

Land banks can be used as a strategic tool to acquire problem vacant properties and convert them into assets. Land banks are governmental entities or nonprofit corporations that focus on the conversion of vacant, abandoned and tax delinquent properties into productive use and have proved to be a useful tool to help reinvent and revitalize neighborhoods. Most vacant and abandoned properties have many legal and financial barriers, such as years of back taxes and clouded title that make it difficult to attract investors. Land banks have the ability to hold land tax-free and clear title and/or extinguish back taxes, which can be essential when trying to attract buyers and investment. Land banks can work in partnership with municipalities to advance community-based goals. There are two successful examples of land banks in Illinois, in both the south suburbs and Cook County, and other areas of the region struggling with issues of vacancy and blight might consider the use of land banking as a tool in their community. The Center for Community Progress is a good starting point to learning about land

	Subm	Submarkets with primary focus		
Issue	5	6	8	
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banking. Learn more about strategies to deal with vacant property.

## Placemaking and marketing strategies

Communities should develop strategies to create greater neighborhood identity in order to encourage additional private sector investment.

<u>Communities should develop strategies to create greater neighborhood identity in order to encourage</u> <u>additional private sector investment</u>. Municipalities can make a concerted effort to enhance neighborhood character in Submarket 5 through strategic public investments such as neighborhood branding/signage, streetlights, sidewalks, etc. Public sector investment will likely signal to the private market a commitment to an area and make it more attractive for additional resources. Learn about placemaking strategies.

### **Review regulations affecting real estate development**

To better compete for private market real estate investments, communities can preemptively inventory and update development regulations.

<u>To better compete for private market real estate investments, communities can preemptively inventory and update development regulations.</u> Development regulations protect community health, character, and safety, but can also sometimes be outdated or create unintended barriers to private investment. Some regulations are especially onerous and limit developer interest in investment, while others prohibit forms of development the community may wish to allow. For instance, density limitations may prohibit condo buildings in communities' historic downtowns. Large minimum lot sizes may prevent the development of starter homes or housing for older community residents. Similarly, point-of-sale requirements may excessively extend home sale transaction timelines. Communities should audit and potentially refresh existing regulations to ensure that they are not creating unintended or unnecessary barriers to development. Assistance may be available through the Urban Land Institute or local associations of realtors to help evaluate perceptions among private market actors of the difficulty of working in the community.

### Attracting younger families

# Submarket 8

<u>Communities have an opportunity to attract younger families by striking the right balance between</u> <u>affordable homes and amenities.</u> Younger families generally need affordable starter home price points in order to become new homebuyers. Additionally, providing amenities such as walkable neighborhoods, parks, and open spaces can help meet the preferences of younger generations, such as increased interest in biking and walking and more compact home environments.

# Strategies

### Age-friendly neighborhoods

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the private market a commitment to an area and mail	ke it more attra	ctive for additional	resources.
Learn more about placemaking strategies.			
Repurpose and redevelop property			
Communities should evaluate existing zoning and take stock of	of existing infrastrue	cture when making de	cisions about
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Design Guidelines, Glenview's Downtown Developme			
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# Strategies

rehabilitation.

#### High priority property maintenance liens

Municipalities should utilize priority liens to recover costs incurred for securing and maintaining abandoned residential property.

Municipalities should utilize priority liens to recover costs incurred for securing and maintaining

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*abandoned residential property.* Illinois law allows for priority liens for securing and maintaining abandoned residential property. The law applies to any type of permanent dwelling unit that has been unoccupied for at least 90 days and for which the municipality attempted to contact the owner(s) or the owner's agent(s) but was unable to reach anyone. It covers the removal of weeds, trees, bushes, grass, garbage, debris, or graffiti, and securing or enclosing the property. Liens obtained under this law are superior to all other liens, except taxes. Under this law, municipalities recover their expenses after taxes are paid but before the mortgage is recovered. Thus, municipalities will recover even when the value of the property is less than the value of the mortgage. If municipalities are maintaining vacant property in their community, they should be sure to go through the necessary steps to file a high priority lien on the property. The Metropolitan Mayors Caucus and Business and Professional People for the Public Interest's (BPI) publication on Vacant Building Ordinances provides detailed information and step-by-step guidance on this process. Learn more about strategies to deal with vacant property.

#### **Rental unit monitoring and regulation**

Effective municipal regulation, coupled with pro-active strategies and incentives, can improve rental housing quality and reduce problems.

Effective municipal regulation, coupled with pro-active strategies and incentives, can improve rental housing quality and reduce problems. With the number of rental properties in this Submarket, municipalities need to review the structure of their rental unit monitoring and regulation efforts to make sure that they are maximizing authority under state law while effectively maintaining the quality of the local rental stock. Municipalities may want to consider implementing a performance-based rental regulation ordinance such as the one in place in the Village of Addison. Municipalities may also want to point owners of multifamily rental properties to the abundance of resources at the Community Investment Corporation (CIC) for financing, energy efficiency, and property management training. Learn about best practice rental regulation strategies.

#### Strategic code enforcement on vacant properties

Code enforcement departments should create targeted intervention strategies based on certain property characteristics. Code enforcement departments should create targeted intervention strategies based on certain property characteristics. Maintenance of vacant and abandoned property is important in order to not deter additional investment in a neighborhood. Some municipalities have reported that boarding vacant properties actually discourages neighborhood investment and the best strategy is to make a property appear occupied. Code enforcement departments should maintain vacant property to the best of their ability and issue priority property maintenance liens as necessary. Even sending a notice to a property owner that a priority lien will be issued may encourage an owner to pay past fines or start taking an interest in the property. However, it is important for code enforcement departments to also make a plan when it is clear that the owner of a property is no longer being responsive. Outlining a strategy to identify properties that may need more aggressive intervention is important. At a certain point when the owner is no longer responding it may be more cost efficient in the long run to intervene with a more aggressive strategy. Communities must be willing to utilize the full arsenal of enforcement tools, including demolition or declaration of abandonment, if necessary. Learn more about strategies to deal with vacant property.

### Utilize demolition, fast-track, and abandonment authority

More aggressive strategies may be needed when owners become unresponsive

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<u>More aggressive strategies may be needed when owners become unresponsive.</u> When it is clear an owner of a vacant property is no longer being responsive, municipalities should consider more aggressive strategies. The Metropolitan Mayors Caucus and BPI's publication on Vacant Building Ordinances provides detailed information and step-by-step guidance on abandonment, fast track demolition, and declaration of abandonment. Some south suburban municipalities have used their abandonment authority to take control of problem properties and then partner with the South Suburban Land Bank to transfer ownership of these properties to responsible owners. The Village of Lansing has been using abandonment petitions to gain control of vacant properties, reduce strain on municipal resources, and attract investment. Learn more about strategies to deal with vacant properties.

Community resistance	•

# Submarket 6

<u>Community resistance to change often stymies new housing options.</u> Local opposition to new housing options beyond the traditional large single-family home is strong. Submarket 6 communities and can make it difficult to attract a diversity of housing options to the area. A few mentioned the value of strong political leadership in setting the tone for a desire of balanced housing types and acceptance of people from across the income spectrum.

# Strategies

# **Community education**

Targeted efforts to build support for diversity of housing stock and people can help address community resistance.

<u>Targeted efforts to build support for diversity of housing stock and people can help address community</u> <u>resistance</u>. Many groups, including elected officials, government staff, non-profits, and citizens, have explored ways to build community support for new housing types and greater local diversity. Utilizing these models in submarket 6 can help address community resistance issues. Read more about the many different best practices.

# Encourage partnerships with place-based CDCs

Developers that propose more dense housing options or affordable housing may be more likely to receive support if they can partner with a nonprofit community development corporation (CDC).

Developers that propose more dense housing options or affordable housing may be more likely to receive support if they can partner with a nonprofit community development corporation (CDC). CDCs are more likely to have a long-standing and trusted relationship with the local municipality. Elected officials and CDCs should consider meeting on a regular basis to discuss how they can work collaboratively to address local housing challenges and further develop a strong relationship and level of trust. Some areas of the region may lack a strong CDC network. Municipalities in these areas may want to evaluate if they should encourage the development of a local nonprofit partner that can help meet local housing goals. When new proposals are developed, it will be helpful to reference the messaging guide developed through the Housing Illinois campaign. Learn more about community acceptance strategies.

	Subm	arkets with primar	ry focus
Issue	5	6	8
Establish a housing commission	on		
Having a local body dedicated to housing	g issues helps a community craft policies t	hat specifically respond	d to area housing

Having a local body dedicated to housing issues helps a community craft policies that specifically respond to <u>area housing needs</u>. The Housing Commission can spend time better understanding the community's housing challenges and vetting potential solutions before they are brought to a Village Board. Both Highland Park and Lake Forest are examples of communities that have utilized housing commissions.

Economic development implications		$\bigcirc$
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# Submarket 6

<u>The lack of housing options and low density in Submarket 6 may limit economic development opportunities.</u> Municipalities goals' around increasing retail options and fostering a vibrant business community in downtown areas may be limited by the lack of density in the submarket. Economic development may be further limited when area employers find it hard to attract and retain workers who demand different housing options beyond the traditional large, single-family home.

# Strategies

# Value of housing planning

Housing planning can be used as a tool to address or prevent a serious mismatch between housing supply and demand for people at every stage of the life cycle.

Housing planning can be used as a tool to address or prevent a serious mismatch between housing supply and demand for people at every stage of the life cycle. In the midst of a strong market, it can be hard to find space to step back and think about overarching issues. Yet, communities that undertake local housing planning, such as that done through Homes for a Changing Region, benefit from a clear vision of the types of housing needed by the community, and can be less reactive to new proposals.

Growing senior population	0

# Submarket 6

<u>Older adults will demand new housing options and readily available access to transportation and services.</u> Submarket 6 communities will need to think creatively about how to address the needs of a growing senior population given that this area has the highest increase in residents over the age of 60. The lack of housing stock diversity may pose problems for seniors who wish to downsize and stay in the community. Communities will also need to consider how to address the needs of seniors who can no longer drive and will need access to new transportation options. Seniors are more likely to desire walkable neighborhoods that provide easy access to amenities and services.

# Strategies

# Accessory dwelling units (ADUs)

ADUs may be ideal for seniors who want to downsize and be close to family members, or have caregivers live on the

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property

<u>ADUs may be ideal for seniors who want to downsize and be close to family members, or have caregivers live</u> <u>on the property</u>. ADUs are independent housing units created within single-family homes or on their lots. These units can be a valuable addition to a community's housing stock, particularly in an area that has limited opportunities for infill. ADUs have the potential to assist older homeowners in maintaining their independence by providing additional income to offset property taxes and the costs of home maintenance and repair. Communities considering ADUs can reference the Atlanta Regional Commission's model ordinance language. Partners for Livable Communities' A Blueprint for Action also provides specific strategies for creating a successful ADU program and discusses senior-friendly housing ordinances, as well universal design and visitability. Learn more about senior housing strategies.

### Age-friendly neighborhoods

Age-friendly neighborhoods are walkable, offer housing and transportation choices, as well as access to basic needs and amenities.

<u>Age-friendly neighborhoods are walkable, offer housing and transportation choices, as well as access to</u> <u>basic needs and amenities.</u> CMAP's Aging in Place whitepaper has a variety of helpful strategies and notes that municipalities should focus on creating age-friendly land use and zoning policies that promote mixed use and allow a diversity of residential districts and housing types, such as allowing for multigenerational homes, cohousing, shared housing, and senior congregate housing. Communities should also accommodate diverse living arrangements, including: "Families of choice" (groups of individuals who are not biologically related but live together and share a kitchen) and allow child and elder care in residential settings by allowing older adults and caregivers to reside together. The Illinois Association of Realtors also has a useful webpage with additional Senior Housing Resources for local municipalities. Learn more about age-friendly community strategies.

### Home modifications and maintenance

Implementing programs to help seniors with minor home repairs and safety modifications can help residents that want to age in place.

Implementing programs to help seniors with minor home repairs and safety modifications can help residents that want to age in place. Home modifications and maintenance are fundamental to keeping seniors safe in their homes. They can also be an effective way of reducing housing costs, and increasing affordability. There are a variety of assistance programs that a community can implement, which are outlined in Partners for Livable Communities' A *Blueprint for Action*. Many communities in our region such as those in the Northwest suburbs operate handyman programs to help seniors with small home repairs. Learn more about senior housing strategies.

Need for more diverse housing options		⊘	⊘
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# Submarket 6

<u>Attracting new population segments and serving the needs of existing residents may prove challenging</u> <u>given the limited housing stock diversity in the submarket.</u> High housing values and incomes in Submarket 6 have resulted in stability in the housing market. However, municipalities in this

	Subma	arkets with primar	y focus
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Submarket may need to consider how to accommodate changing demand for housing options when trying to attract new segments of the population including young families and millennials, seniors who want to stay in the community, and local employers who want their employees to live near work. Municipalities will need to consider how to accommodate demand for a variety of housing options from these population groups, including smaller single-family homes, more compact development and multifamily housing. Interviewees also expressed concerns about Submarket 6 communities' ability to accommodate the needs of segments of the local workforce that may be housing cost burdened. Local opposition to new housing options, as well as more attainable housing from a cost perspective, is often strong and will present challenges to municipal officials. In addition, competition for, and cost of, land often make development of new housing options all the more challenging in Submarket 6.

#### Strategies

#### Affordability through reduced parking

Reducing parking requirements can help to keep housing costs attainable.

<u>Reducing parking requirements can help to keep housing costs attainable.</u> In residential developments, higher sales prices or rents must support every additional parking space required by a municipality. The more parking required, the more expensive the development. If communities in submarket 6 are considering building new multifamily housing at affordable prices, reducing or eliminating parking requirements can help. In Chicago, the Transit-Oriented Development Ordinance (TOD) reduces or eliminates parking requirements near transit while providing density bonuses for developers who take advantage of the provisions. Many believe that this has helped amplify the rental development boom in strong markets like Logan Square and the West Loop, opening up previously undevelopable parcels for action. In Libertyville, developers can cash-out their parking requirements, paying the village a fee in lieu of parking not provided on-site.

### Affordable housing trust fund

An affordable housing trust fund can help to increase the production or preservation of affordable units within a community.

An affordable housing trust fund can help to increase the production or preservation of affordable units within a community. Municipal governments can establish dedicated sources of funding for affordable housing construction, acquisition and/or preservation, such as the fund created in Highland Park.

#### **Demolition tax**

Revenue raised from a demolition tax can be used to create a fund for the creation, preservation, maintenance and improvement of affordable housing within a municipality.

<u>Revenue raised from a demolition tax can be used to create a fund for the creation, preservation,</u> <u>maintenance and improvement of affordable housing within a municipality.</u> In strong market areas experiencing a loss of affordability or starter homes, a demolition tax can help to create a dedicated source of revenue to fund affordable housing initiatives within a municipality. Evanston, Highland Park, and Lake Forest all have implemented a demolition tax policy.

#### Establish a housing commission

Having a local body dedicated to housing issues helps a community craft policies that specifically respond to area housing needs.

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	Subma	arkets with primar	y focus
Issue	5	6	8

<u>area housing needs.</u> The Housing Commission can spend time better understanding the community's housing challenges and vetting potential solutions before they are brought to a Village Board. Both Highland Park and Lake Forest are examples of communities that have utilized housing commissions.

#### **Inclusionary zoning**

Linking the production of market-rate housing and affordable housing can help address the issue of housing cost burden. Linking the production of market-rate housing and affordable housing can help address the issue of housing cost burden. Inclusionary zoning efforts naturally work well in strong markets. These policies either require or encourage new residential developments to make a certain percentage of the housing units affordable to residents at target income ranges. Many communities in the region have adopted inclusionary zoning ordinances, including Evanston, Highland Park, and Lake Forest.

### Land trusts

Land trusts can provide affordable housing in perpetuity by owning land and leasing it to those who live in houses built on that land.

Land trusts can provide affordable housing in perpetuity by owning land and leasing it to those who live in <u>houses built on that land</u>. Land trusts, like those operating in <u>Chicago</u> and the <u>North Shore</u>, are often an effective tool in helping preserve currently affordable units due to a land trust's unique ownership structure. When a land trust sells a unit to an owner, they only sell the improvements (i.e. the home), but not the land underneath.

### Preservation and expansion of affordable housing

Preserving housing units that are already affordable is especially important in strong markets.

<u>Preserving housing units that are already affordable is especially important in strong markets.</u> Any existing affordable housing already in Submarket 6 should be prioritized for preservation. Submarket 6 communities should explore strategies to ensure existing units remain in the long-term, in order to preserve residents' access to opportunities such as good schools and jobs. Land trusts have proven to be a useful preservation strategy. Similarly, the work in Albany Park highlights the value of targeted work by local non-profits to preserve units in areas with rising prices.

#### Value of housing planning

Housing planning can be used as a tool to address or prevent a serious mismatch between housing supply and demand for people at every stage of the life cycle.

<u>Housing planning can be used as a tool to address or prevent a serious mismatch between housing supply</u> <u>and demand for people at every stage of the life cycle.</u> In the midst of a strong market, it can be hard to find space to step back and think about overarching issues. Yet, communities that undertake local housing planning, such as that done through Homes for a Changing Region, benefit from a clear vision of the types of housing needed by the community, and can be less reactive to new proposals.

# Submarket 8

The housing stock of communities should accommodate households of various sizes and income levels. Housing stock that is uniform in both its size and type can result in missed opportunities for communities to attract new residents and jobs. While most of the submarket's housing stock consists of newer single-family homes, communities have an opportunity to increase the diversification of their

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# Submarket 5

<u>Communities may have an opportunity to build off of nearby assets.</u> Submarket 5 spans a wide geography across the region, and in many areas there is bordering proximity to assets such as strong school districts and transit lines. Communities within submarket 5 should closely evaluate the relationship of their submarket to other submarkets and assets to take advantage of potential opportunities to attract investment.

# Strategies

# Value of housing planning

Using tools like Homes for a Changing Region can be valuable.

<u>Using tools like Homes for a Changing Region can be valuable</u>. In order to determine which strategies to pursue most actively, Submarket 5 communities must establish a market feasible vision for future development. Homes for a Changing Region is a very valuable tool that can help communities identify how to plan for the future of the local housing market and identify which strategies to prioritize.

Rehabilitation challenges	•		
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Issue 5 6	8

# Submarket 5

<u>Rehab programs may be underutilized.</u> In response to deferred maintenance and code issues, many communities operate housing rehabilitation programs. These programs are not always heavily used, in part, because the cost of bringing the house up to code exceeds the funding available.

## Strategies

### Approach to rehabilitation

Municipal rehab programs can help certain residents address issues of deferred property maintenance.

<u>Municipal rehab programs can help certain residents address issues of deferred property maintenance.</u> Municipalities in Cluster 5 may consider developing rehab grant or loan programs for certain incomequalified homeowners. Many municipalities around the region have developed these programs, some with the support of federal Community Development Block Grant (CDBG) funding (Oak Park, Evanston) and others through their own municipal sources (East Dundee). Neighborhood Lending Services, Inc. (NLS) offers fixed rate home improvement loans in certain areas of the region. Municipalities in these areas should assist NHS with marketing to residents. Municipalities may also want to consider partnering with local banks to explore the development of a rehab financing product for their residents. Read more about the many different models of rehabilitation programs in the region.

### Weak market demand

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# Submarket 5

<u>Declining home values put homeowners at risk.</u> Homeowners in Submarket 5 may be particularly challenged due to declining housing values, which puts residents in this submarket the most at risk of having underwater mortgages.

### Strategies

### Housing counseling

Communities should familiarize themselves with any HUD certified housing counseling agencies in their area and market their services to residents.

<u>Communities should familiarize themselves with any HUD certified housing counseling agencies in their</u> <u>area and market their services to residents.</u> Housing Action Illinois provides information about housing counseling agencies across the region, which provide an array of housing programs and services. Residents can get access to financial management and budget counseling, mortgage delinquency and default counseling, pre-purchase education, one-on-one homeownership counseling, rental information, fair housing guidance, rehabilitation programs, reverse mortgage counseling, homeless prevention support, predatory lending education, and foreclosure prevention options.

### **Placemaking and marketing strategies**

Communities should develop strategies to create greater neighborhood identity in order to encourage additional private sector investment.

<u>Communities should develop strategies to create greater neighborhood identity in order to encourage</u> <u>additional private sector investment.</u> Municipalities can make a concerted effort to enhance

Submarkets with primary focus			y focus
sue	5	6	8
neighborhood character in Submarket S branding/signage, streetlights, sidewall market a commitment to an area and m placemaking strategies.	ks, etc. Public sector investme	nt will likely signal to	o the private
<b>Refinancing resources</b> Municipalities should market IHDA's I-REFI pro	gram to homeowners who may be u	nderwater on their mor	tgage.
Municipalities should market IHDA's I-RE	EFI program to homeowners who	<u>may be underwater</u>	on their
mortgage. For homeowners with underv	water mortgages, the Illinois H	ousing Developmen	t Authority
(IHDA) is offering a new program design	ned to help homeowners who a	re current on their i	mortgage
payments but owe more than their hom	ne is worth due to declining pro	operty values in thei	ir community.
Through the new I-REFI program, IHDA	offers underwater homeowner	rs up to \$50,000 in f	
Through the new T KLIT program, https://	oners under water nonneowner		ederal
assistance to reduce the balance owed of		=	
	on their mortgage and refinanc	e into a new afforda	able loan

# A collaboration between



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